



2019 Public Workshop Training Offerings

See back for more details



Leading People+

Leaders often focus on managing the aspects of the work in which they are most familiar, not on leading people. Leaders are usually promoted or hired because they are high performing individual contributors, but often lack the training and experience needed for the leadership side of the job. To successfully drive the organization's strategic objectives, leaders need to be responsive to the needs of their direct reports - engaging and unleashing their knowledge, expertise, independence, and confidence.

Dates offered (2019): February 5-6, May 7-8, and September 10-11

Audience: Leaders & Managers

Cost: \$1,200 for initial participant, \$900 for each additional participant per company

Helping Others Succeed

Successful leaders use coaching as a major part of their leadership strategy, unearthing the potential of each of their team members. Leaders love to coach when they get the chance, and those being coached say it positively impacts their satisfaction and contribution at work. The challenge lies not in convincing your people to coach, but in training them to coach more effectively. Helping Others Succeed incorporates a combination of workplace training best-practices. Highly experiential in nature, the program supports participants' need for reflection, group discussions, real world examples, case studies, and several opportunities for practice.

Dates offered (2019): March 12-13 and October 22-23

Audience: Leaders & Managers

Cost: \$1,200 for initial participant, \$900 for each additional participant per company

Managing Change

Change is in every new project, every new customer, and every improvement in products or services. Change can be major, like a merger or acquisition. Or change can be minor, like the introduction of a new system. Regardless of the intensity, change is survival, and has a direct impact on productivity, turnover, employee engagement, and organizational effectiveness. The Managing Change program teaches the skills that leaders need to be effective during times of change. Participants will learn the stages of change, change contributors and inhibitors, essential communications skills and leading change strategy. They will craft a change message and practice delivering it.

Date offered (2019): June 11-12

Audience: Leaders & Managers

Cost: \$1,200 for initial participant, \$900 for each additional participant per company

Distinctive Leadership

Distinctive Leadership is a senior-level experience designed to unleash the strategic advantage of leadership. This highly experiential journey includes assessments, executive coaching, a powerful in-person experience, and ongoing peer cohort coaching to create a sustainable shift in leadership capabilities. Using this comprehensive approach, executives will be asked to continually examine, improve and take ownership for how they are showing up as leaders on both an interpersonal and organizational level.

Date offered (2019): April 9-10

Audience: Senior Executives & Managers

Cost: \$2,500 per participant